

Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 SP-02 L-03 CIAE-00 INR-07

NSAE-00 SIL-01 LAB-04 /037 W
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O R 131634Z FEB 76

FM AMEMBASSY LISBON

TO AMEMBASSY PARIS IMMEDIATE

INFO SECSTATE WASHDC 6020

C O N F I D E N T I A L LISBON 1003

E.O. 11652\$ GDS

TAGS: EINV, PO

SUBJ: OTIS ELEVATOR

REF: LISBON 0928

1. MINISTRY OF INDUSTRY CALLED IN COMMATT FEB 13 TO REQUEST EMBASSY ASSISTANCE IN ARRANGING PRELIMINARY DISCUSSIONS WITH OTIS ELEVATOR IN ORDER TO "REGULARIZE" SITUATION OF FORTIS-OTIS PORTUGUESA. THERE WOULD BE NO PRECONDITONS TO DISCUSSIONS AND MIISTRY WILL OFFICIALLY INVITE OTIS TO MEETING. OTIS WORKERS HAVE BEEN INFORMED OF MINISTRY PLANS TO CONTACT OTIS; MINISTRY DID NOT REQUEST THEIR AGREEMENT OR PARTICIPATION. FIRST DISCUSSIONS WOULD TAKE PLACE WITH STAFF REPEAT STAFF OF SECRETARY OF STATE OF LIGHT INDUSTRY.

2. EMBASSY OFFERED TO ASCERTAIN INFORMALLY OTIS' WILLINGNESS TO DISCUSS PROBLEMS AND TO INFORM MINISTRY. MINISTRY UNDERSTANDS IT MUST MAKE OFFICIAL APPROACH TO FIRM.

3. EMBASSY BELIEVES OTIS SHOUD SERIOUSLY CONSIDER ENTERING INTO PRELIMINARY DISCUSSION WITH GOP. THIS EMBASSY POSITION EXPLAINED IN FEBRUARY 9 LETTER DIRECT TO JAULIN.

4. ACTION REQUESTED: EMBASSY PARIS REQUESTED TO CONTACT JAULIN AND PASS ON ABOVE INFORMATION. JAULIN CAN PHONE PASTORINO DIRECT WITH RESPONSE.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INSURANCE, FOREIGN INVESTMENTS, MEETINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: coburnhl
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LISBON01003
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760055-0931
From: LISBON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760251/aaaabspw.tel
Line Count: 61
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 76 LISBON 928
Review Action: RELEASED, APPROVED
Review Authority: coburnhl
Review Comment: n/a
Review Content Flags:
Review Date: 20 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <20 APR 2004 by greeneet>; APPROVED <11 AUG 2004 by coburnhl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: OTIS ELEVATOR
TAGS: EINV, PO, OTIS ELEVATOR
To: COM PARIS
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006